



State Farm Story

State Farm, well known for being a "good neighbor" by "being there" for our customers, was founded in 1922 by retired farmer and insurance salesman George Jacob "G.J." Mecherle. We now insure more cars and homes than any other insurer in the U.S. A mutual company, we are focused on our policyholders. State Farm is currently ranked number 36 on the Fortune 500 list of largest companies.

Be a State Farm[®] agent

Backed by a Fortune 500 company, State Farm agents offer products to help customers meet their insurance and financial services needs. State Farm is the nation's leading auto, home and life insurer helping our customers and their families prepare for the unexpected.

Being a State Farm agent gives you a unique opportunity to develop yourself, your business and your community. With diverse backgrounds and experiences, nearly 19,000 State Farm agents serve our customers across the United States. Our agents are independent contractors and are not employees of State Farm.* Helping others is full of opportunities.

Here are some reasons to explore becoming a State Farm agent:

- Opportunity to build a business that helps people and enriches your community
- Ability to lead and develop your own team
- Chance to be a leader in your community and make a difference every day
- Worldwide travel opportunities
- National marketing and advertising support
- Wide range of insurance and financial services products
- Opportunity to achieve financial stability through product line commissions, incentives and bonuses
- Paid training program with State Farm benefits during training period
- Hands-on field development experience with an established agent and continued support
- An opportunity that allows you to maintain your own schedule*

We look for people who:

- Want to make a positive difference in people's lives and in their community
- Want a career that is both personally and financially rewarding
- Have key entrepreneurial traits including the desire to manage their own time and personal financial success

**State Farm agents are independent contractors and are solely responsible for office expenses and decisions regarding the employment and/or management of agent team members employed by them*