

# WE'RE LOOKING FOR LEADERS



### **READY. SET. OWN.**

Hands-on leaders, it's time to feed your passion for hiring and coaching great teams. With low startup costs, built-in demand, and access to Amazon's technology and logistics experience, this is your opportunity to become an owner-operator and grow a successful package delivery business. Join a community of Amazon Delivery Service Partners and become part of one of the world's fastest-growing industries.

# THE AMAZON ADVANTAGE



#### Logistics experience not required

Use our tech, processes, and 20+ years of logistics experience to set up and run your delivery business.



#### Support when you need it

From hands-on training to on-demand support, Amazon's experience is here every step of the way, so your operation runs smoothly.



#### Focus on people, not sales

Amazon's packages keep your business growing, so you can focus on building a great team.



#### **Deliver smiles**

Delight thousands of customers every day as an essential part of the most customer-centric company on Earth.







# WHAT TO EXPECT

With Amazon's delivery volume and resources behind you, launching a business has never been easier.

# **WHAT YOU DO**

#### **Set up your business**

Use our exclusive suite of deals to acquire the assets you need to start your business—keep it rolling with our network of top-in-class service providers.

#### **Build your team**

You're a coach. This is your team. As a DSP, the most important step you'll take is recruiting and retaining solid Delivery Associates to enable your operation's ongoing success.

# **Deliver packages**

You'll oversee a team of Delivery Associates operating a fleet of delivery vehicles. It's not easy serving thousands of customers daily, but the smiles are worth it.

# **Create your team culture**

Your can-do attitude reflects Amazon's high standards and customer-obsessed culture.
Through coaching and development, you'll motivate your team to exceed expectations on every delivery.

#### **Deliver results**

Deliver a great customer experience to create more hiring opportunities. Deliver even more packages and watch your business thrive.

# WHAT WE DO

#### **Get you started**

Our exclusive deals on Amazon-branded vans, comprehensive insurance, industrial-grade handheld devices, and other services help kick start your delivery business.

#### **Provide two-week training**

Week one is an introduction to Amazon in Seattle. Week two is spent in the field, working alongside existing owners and Delivery Associates, learning the best tips and tricks for running a successful delivery business.

# Give you a comprehensive toolkit

We provide all the tools and technology you'll need to run your business, including daily processes designed for everyday success.

# Offer on-demand support

Owners receive ongoing support from Amazon.
This includes a comprehensive operations manual,
Delivery Associate assistance for on-road issues,
and a dedicated account manager.

# **Share our experience**

Amazon shares 20+ years of technological and logistics experience to guide you through one of the world's fastest-growing industries.



