



BECOME AN AGENT

Agent Opportunity

State Farm® is the nation's leading auto and home insurance company due, in large part, to the commitment of State Farm agents. Among the many career benefits of being a State Farm agent is the opportunity to experience personal success running a business in your own community.

Join a Community of Good Neighbors

Being a State Farm agent gives you a unique opportunity to develop yourself and your business and make a positive impact in your community. State Farm is committed to placing customer needs first, operating fairly and doing the right thing. Take a look and ask yourself if representing State Farm as an independent contractor agent might be the right opportunity for you.

We look for people who:

- Want to make a positive difference in people's lives and in their community
- Want a career that is both personally and financially rewarding
- Have key entrepreneurial traits including the desire to manage their own time and personal financial success

Seeking candidates with:

- Proven ethical behavior
- The desire to network and build relationships that will obtain new customers, and retain existing customers
- Ability to organize, operate and assume the risk of running a business with a focus on marketing and customer service
- Drive for personal and financial achievement through meeting customer needs
- Demonstrated success driving business results (not limited to insurance or financial services)
- Strong track record of professional success; ideally in external sales, business ownership or management roles
- A strong positive presence in the local community
- Financial ability to begin and sustain a business

Here are 10 reasons to explore becoming a State Farm agent:

- Opportunity to run a business that can be both personally and financially fulfilling
- Ability to make a positive impact on your community
- Ability to offer a wide range of insurance, financial services and banking products to meet customer needs
- An opportunity that allows you to maintain your own schedule
- Ability to select, lead and develop your own team
- Worldwide travel opportunities
- National marketing and advertising support
- Signing bonuses and paid training program with State Farm benefits during training period
- Hands-on field development training experience with an established agent and continued support
- Customer Care Centers are here 24/7 to assist State Farm customers and agents

State Farm is an equal opportunity employer