YOUR TALENT OUR STAGE

Supporting diversity and engagement is the right thing to do, period.

This commitment is woven into our values and belief that our company is strongest when we embrace the full spectrum of humanity, regardless of what we look like, where we come from or who we love. That means both building a more diverse, more inclusive workplace, and promoting what we call courageous engagement in our company and the communities we serve.

RECOGNIZED LEADER IN DIVERSITY

At PepsiCo, equal opportunities exist for all and you can bring your whole self to work. We believe that each of us has a role to play in advancing a diverse, inclusive and engaged workforce and our collective efforts have earned us recognition from industry publications like Fast Company and Forbes.

REWARD PASSION WITH OPPORTUNITY

There's no one else quite like you. Your talents and personal experiences set you apart. At PepsiCo, we bring together all of our unique viewpoints and skillsets to create and deliver products and experiences people love. And our diverse family of brands creates a stream of new opportunities to define the future and propel your life's work.

INVESTING IN YOU

At PepsiCo, we provide more than a salary. We are committed to reaching gender parity across our portfolios by 2025 while also maintaining best-in-class healthcare benefits, wellness programs, retirement plans and work/life perks for all employees. We see this as an investment in the continuous development of our associates and their communities.

CELEBRATING THE PEPSICO WAY

Attracting the best means providing an inclusive culture where our people are appreciated, feel heard and thrive. Together, we are committed to the betterment of our society and the planet and lead with purpose to innovate the business of tomorrow.

FOSTERING COMMUNITY

Our vibrant employee resource groups are critical to our commitment to raising the bar on talent and diversity and fostering innovation and growth. These groups support a wide variety of team members including different ethnicities, genders and sexual orientations.

- ADELANTE JUNTOS FORWARD — Hispanic/Latino
- connect — Multigenerational Networking
- PEPSICO ENABLE — People with Different Abilities
- E·Q·U·A·L — LGBTQ+
- MOSAIC — Black Talent
- PAN PEPSICO ASIAN NETWORK — Asian Americans
- VALOR — Veterans
- WOMEN'S INCLUSION NETWORK — Women Inclusion
- Native American
- Women of Color

PepsiCoJobs.com /PepsiCo /PepsiCoJobs /PepsiCoJobs @PepsiCoJobs

PEPSICO

FIELD SALES

YOUR HUNGER. OUR ENGINE OF ICONIC & EMERGING BRANDS.

FIELD SALES LEADS OUR FRONT LINE.

At PepsiCo, Field Sales spans tens of thousands of employees who are leaders in the distribution of our food and beverage portfolio that includes 23 world-famous, billion-dollar brands!

All new Field Sales Team hires receive rigorous leadership training, develop necessary skill sets, learn the foundations of the business and get exposure to key players and functions.

At PepsiCo, your agility and our fast track are a match made in heaven—you'll take on greater responsibility as a leader and gain invaluable experience across our snack and beverage portfolio.

WE DRIVE MARKET GROWTH.

The Field Sales Team's objective is to execute sales programs, coach associates, and forecast while collecting and interpreting statistical data. In fact, the position encompasses a combination of sales, customer service, marketing and warehouse operations.

You'll build relationships and drive sales by overseeing multiple regions and pursuing new opportunities while selling and servicing your territories.

Working as a Field Sales Associate means delivering inventive real-world solutions, offering high-quality customer service, increasing product sales volume and introducing new products to our customers.

PEPSICO ALWAYS GROWS AND INNOVATES WITH PURPOSE.

4.5%
Organic revenue growth in 2019

75%
Food portfolio will not exceed 1.1 grams of saturated fats by 2025

67%
Beverage portfolio will have (equal or less) than 10 calories by 2025

100%
Water replenishment from our manufacturing operations by 2025

WHAT ARE WE LOOKING FOR:

EARLY CAREER

We're looking for associates with 2-5 years of experience to bring their drive and self-motivation to a leadership role.

EXITING MILITARY

We seek ambitious veterans who can bring their integrity, drive for results and collaborative leadership to our team.

EXPERIENCED FRONTLINE LEADERS

We're always in need of people with food & beverage and retail expertise, as well as individuals with experience managing employees in a CPG delivery environment.

1
BILLION
PepsiCo products are enjoyed by consumers every day

200
countries and territories around the world consume PepsiCo products

$67
BILLION
net revenue in 2019

23 BILLION DOLLAR BRANDS:

At the heart of PepsiCo is our Winning With Purpose mission and vision—becoming the global leader in convenient food and beverages by creating more smiles with each sip and every bite. We're committed to raising the bar on talent and diversity when hiring, acting with integrity to continuously improve the products we sell and celebrating consumer-centric innovation that conserves natural resources while fostering a more sustainable planet for the future.

PEPSICO IS WHERE CURIOSITY MEETS VAST RESOURCES. JOIN US TODAY!

Visit pepsico.com/careers

Scan to learn more

PEPSICO

SUPPLY CHAIN

YOUR AMBITION. OUR RAISE THE BAR SPIRIT.

SUPPLY CHAIN IS PEPSICO'S BACKBONE.

With over 400 locations that make and move a product portfolio that includes 23 world-famous, billion dollar brands, Field Supply Chain at PepsiCo is the backbone of the organization.

Our Supply Chain Teams work across manufacturing, warehouse, and office locations to continuously improve product and challenge the status quo, whether that's reducing water and energy usage, making things faster and more efficient or increasing safety and profitability.

At PepsiCo, your drive and flexibility will pave the way to career possibilities of lateral and vertical growth.

WE'LL TAKE YOU PLACES.

Our Field Supply Chain's objective is to innovate in the Supply Chain & Logistics space. We're a diverse group, spread across 200 countries and territories, driven to take you places.

We created an environment where you'll train and be coached and where new opportunities are readily available—but you will be encouraged to act like an owner and seize them.

In fact, Supply Chain career progression is individual, tailored specifically to your interest, abilities and performance.

Although we're hiring you for this role, we're also thinking about your long-term trajectory, which means we can't wait to see how your fresh ideas meet real actions as you drive efficiencies, process and your own growth!

WE'RE MAKING A GLOBAL IMPACT LED BY PURPOSE.

100%
Water replenishment from our manufacturing operations by 2025

20%
Reduction of absolute GHG emissions across PepsiCo by 2030

75%
Food portfolio will not exceed 1.1 grams of saturated fats by 2025

67%
Beverage portfolio will have (equal or less) than 10 calories by 2025

WHAT ARE WE LOOKING FOR:

We are committed to pay equity, gender parity and career development at all levels and seek diverse talent that can enhance PepsiCo's bottom line.

EARLY CAREER

We're hiring candidates with up to 5 years of experience in manufacturing or operations with degrees in business, operations, logistics or engineering.

EXITING MILITARY

We're seeking ambitious veterans who can bring their integrity, drive for results, and collaborative leadership to our operations.

EXPERIENCED SUPPLY CHAIN PROFESSIONALS

We're constantly in need of innovative, strategic leaders who can drive a next-generation supply chain operation with manufacturing, warehouse or logistics experience.

1
BILLION
PepsiCo products are enjoyed by consumers every day

200
countries and territories around the world consume PepsiCo products

$67
BILLION
net revenue in 2019

23 BILLION DOLLAR BRANDS:

At the heart of PepsiCo is our Winning With Purpose mission and vision—becoming the global leader in convenient food and beverages by creating more smiles with each sip and every bite. We're committed to raising the bar on talent and diversity when hiring, acting with integrity to continuously improve the products we sell and celebrating consumer-centric innovation that conserves natural resources while fostering a more sustainable planet for the future.

PEPSICO IS WHERE ENTHUSIASM MEETS FREEDOM TO LEAD. JOIN US TODAY!

Visit pepsico.com/careers

Scan to learn more